

MEMORANDUM OF UNDERSTANDING

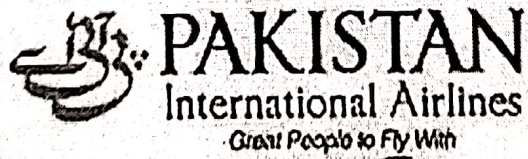
Between

Mohmand CHAMBER OF COMMERCE & INDUSTRY



AND

PAKISTAN INTERNATIONAL AIRLINES (PIA)



Signed at Mohmand Chamber Of Commerce & Industry

(Thursday 06TH May 2021)



**MEMORANDUM OF UNDERSTANDING
BETWEEN
MOHMAND CHAMBER OF COMMERCE & INDUSTRY
AND
PAKISTAN INTERNATIONAL AIRLINES**

This Memorandum of Understanding is made on 06th of May 2021, between Mohmand Chamber of Commerce & Industry (MCCI) and Pakistan International Airlines (PIA).

WHEREAS the Mohmand Chamber of Commerce and Industry which is a premier trade body that looks after and promotes the interests of its almost 308 members who comprise a cross section of trade, industry and service sector having its office at Al Fatha Medical Center Office No. 01, 2nd Floor Main GT Road Near BoP Peshawar.

AND

WHEREAS Pakistan International Airlines is the national flag carrier of Pakistan, largest airline in the country, operating scheduled services to domestic destinations and international destinations across Asia, Europe, Middle East and North America, hereinafter called the PIA.

MCCI and PIA aim to build a cordial business relationship which will be of benefit to the business community of KPK, Pakistan. Taking a step forward, PIA and MCCI have decided to Sign an MOU and will guide and assist MCCI members for booking and ticketing on sectors which PIA operates directly.

MCCI and PIA shall hereinafter be collectively referred to as "Parties" and individually as "Party"

Now it is mutually agreed by and Between the Parties as Follows:

- A Coordinating Committee would be setup by PIA and MCCI which would consist of three members, comprising of officials from both organizations.

The Coordinating Committee:

- Will promote PIA and MCCI products/events
- Will meet once in month to further enhance the business relations
- Will work in coordination for addressing operational issues
- Mohmand Chamber will visibly display PIA Branding Material at their building without any charges.
- 10% Discount on Economy & Economy Plus on applicable RBD's on PIA flights for International and Domestic sectors with waiver of YR (Service Charges if applicable) shall be offered to MCCI Members and their immediate family (Spouse and children up to 25 years of age) on request from MCCI secretariat letterhead with production of valid MCCI Membership Card by the Members.
- Above mentioned discount will be initially offered for 03 months and accordingly renewed on quarterly basis, on Commercial merit and business given to PIA.

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- In case PIA is already extending discounts to any category or passengers i.e. Senior citizen or Special persons (handicapped) discount then the member can opt for any one discount and there will not be any double discounting.
- Above discounts will only be applicable at PIA Booking office/reservation counters.
- PIA will provide MCCI with branding material (Soft and Hard Copies) for promotion of PIA services, which will be visibly displayed at prominent areas at the offices.
- Mode of payment for ticketing will be as per policy of Pakistan International Airlines.
- MCCI extends support and will facilitate promotion of PIA products and services from all its platforms including Electronic, Print and Social media.
- MCCI members will declare PIA as Official Travel Partner and PIA will be preferred travel airline for all their visits on both International and Domestic Sectors.
- Keeping in view the Commercial Interests of both Parties, all important decisions will be made according to rules and regulations of the Government or Pakistan.
- This MOU and arrangements terms and conditions herein, may be modified / amended / varied, by giving fifteen (15) days notice by either party for consideration, which shall be settled by mutual discussion and consent of the other party.
- This MOU may be terminated on thirty (30) days notice by either party, without assigning any reason.

IN WITNESSES WHEREOF, the above said parties have set forth, their respective hands the day and year first here in above written,

For and on behalf of PIA
Name: **Saima Aslam**
Designation: District Manager KP

For and on behalf of MCCI
Name: **Arbab Muhammad Farooq Jan**
Designation: President MCCI

Witness- I:

Name: **Fayaz Ahmad**

Witness: II:

Name: **Haji Gulam Aslam**